



About Rinex:

Rinex is a flagship brand from Rinex Technologies Pvt. Ltd, an Industrial Training Partner for E-Cell IIT Bhubaneswar. It is one of the finest E-learning platforms for all students and professionals that facilitate studying top-notch technical certification courses from profound industry experts and help them comprehend & network in the current engineering industry.

Our recruitment needs:

We are looking for a resilient, empathic Inside-Sales Specialist to contribute to the growth of our company. Inside-Sales Specialist are responsible for finding and retaining clients, encouraging extant clients to purchase added products or features, and remaining abreast of changes in consumption. You will also be required to build capacity in staff through regular training and mentorship.

To be successful as an Inside-Sales Specialist, you should attend networking events with the intention of attracting and retaining clientele. Ultimately, an outstanding Inside-Sales Specialist will keep a close eye on clients' feedback to ensure that our products and services always exceed expectations.

Job role: Inside Sales Specialist

Locations: Bangalore

Academic Qualification: Any Graduation/ Post Graduation.

Selection Process: Group Discussion and Personal Round

Training : 2 Months (15000/- per month during training period)

Salary : 5.2 LPA - [4.2 LPA (Base) + 1 LPA (Incentives)]

Responsibilities:

- Familiarizing yourself with all products and services offered by our company.
- Procuring new clients through direct contact, word-of-mouth, and collaboration with the marketing department.
- Maintaining meaningful relationships with existing clients to ensure that they are retained.
- Suggesting upgrades or added products and services that may be of interest to clients.
- Reviewing clients' feedback and implementing necessary changes.

Requirements:

- Intuitive and insightful, particularly regarding human behavior Neat, well-groomed appearance.
- Great networking skills.
- Excellent written and verbal communication. Resourceful, with outstanding research skills. Emboldened by challenges
